# **Builders' Merchants Price List March 2024**

Prices effective from 1st March 2024







Warmer



Quieter



## **Placing Orders**

Customer Support are on call to help you place an order or get information on your current order.

Delivery date will be communicated following the receipt of a formal order via an order confirmation.

Delivery times will be communicated following receipt of an order confirmation.

If your order is made up of a mixture of In Stock and Made to Order products from the commercial price list, the order will be delivered in line with the longest lead time.



## **Contact Us**

Do you have technical or application related questions? We are here to help you!

Our in-house Technical team are available to provide expert advice on any project or product enquiries that you or your customer may have.

We also have a wide range of tools, documents and guides to make your customers project as simple as possible - visit **www.rockwool.com/uk/tools** for further information.

#### **Customer Support**

Please place your order via: Email: customersupportcentre@rockwool.com Phone: 01656 868 400 **Service Hours:** Monday - Thursday: 6.30am - 6.30pm Friday: 6.30am - 5.30pm

#### **Technical Solutions**

For all technical product and application queries please contact:

Email: technical.solutions@rockwool.com

Phone: 01656 868 490

**Service Hours:** Monday - Thursday: 9am - 5pm Friday: 9am - 4pm

#### Let's work together!

Would you like help with your website, a special project or bespoke POS requirement? ROCKWOOL can help! Get in touch with your Local Sales Specialist to find out more about integrated marketing campaigns: www.rockwool.com/uk/contact-us/#SpecificationandSalesSupport

Whilst every effort has been made to ensure the accuracy of this price list and its contents, ROCKWOOL reserves the right to alter in the event of any errors or omissions. All prices listed are exclusive of VAT. E&OE.

For our full Terms and Conditions please visit rockwool.com/uk/tandcs

## **Delivery Details**

#### **Minimum Order Quantity**

Minimum order quantity is two pallets. Full pallet quantities only. Pallet dimensions are 1200mm x 1200mm.

#### **Delivery Vehicles**

Our standard delivery vehicle is a 16.5m articulated HGV, weighing up to 44T. If you have restricted access or other specific delivery requirements, other delivery vehicles are available for an additional charge; please contact the Customer Support Centre for more information (see page 2).

#### **Direct to Site**

Direct to site deliveries are available upon request. Additional charges apply. Please contact the Customer Support Centre for more information (see page 2).

#### FORS

Deliveries requiring FORS Bronze, FORS Silver or FORS Gold are available on request for a surcharge, please contact the Customer Support Centre for further details.



#### **Cancelled Deliveries**

- For products which have not been loaded, no charges will apply
- For products which have been loaded but have not left the site, a minimum handling charge of £100 will apply
- For products which are in transit for delivery, handling and transport costs will apply and will be confirmed by ROCKWOOL Customer Support Centre at the time of cancellation.

#### **Postponed Deliveries**

For postponed deliveries the storage charge will be £100 per trailer per day.

#### **Refused Deliveries**

Deliveries which are refused for any reason (e.g. windage, weather conditions etc) will incur costs which will include the delivery and return charges and ROCKWOOL handling fees.

#### **Redirected Deliveries**

Deliveries that are redirected from the agreed delivery destination will incur charges. ROCKWOOL Customer Support Centre will confirm these costs at the time of request.

#### **Delayed Off-Loading**

Waiting time charges at £75 per hour pro-rata will apply if the delivery vehicle is not off-loaded within two hours of the delivery time.



## Choose ROCKWOOL non-combustible insulation

This means they do not burn, nor contribute to fire growth.



### The Euroclass system

The Euroclass Reaction to Fire system classifies building products in accordance with BS EN 13501-1. Using a product's Euroclass rating as guidance is the only way to determine a product's full Reaction to Fire performance. Products classified A1 or A2 are considered non-combustible and those classified B - F are considered combustible.

#### Products are classified from A1-F:

Euroclass	Combustibility	Important points to remember
A1 A2-s1, d0	Non-combustible	<ul> <li>Class 0 is not a measure of a product's combustibility, simply surface spread of flame. Many products achieve Class 0 but are combustible.</li> </ul>
B C D E F NPD	Combustible: Will burn and may char or flame	<ul> <li>To be sure of a product's Euroclass rating, simply check its Declaration of Performance (DoP).</li> <li>All ROCKWOOL DoPs are available online at: www.rockwool.com/uk/dop</li> </ul>

\* A1 and A2 classified products are tested in accordance with the non-combustibility test EN ISO 1182 to identify that they will not, or significantly not, contribute to a fire.

# Welcome to homes with peace of mind built in

ROCKWOOL insulation is non-combustible. It's used in buildings around the world to contain fire and prevent its spread.

ROCKWOOL products can make the difference between a fire in a building and a building on fire.



## **Order online with Rockcommerce**

Rockcommerce is a brand new online platform for placing orders and managing purchases, which means it has never been easier to maintain your ROCKWOOL® product stocks.



**Easy to use** Our online product catalogue makes finding and purchasing the right products easier than ever, thanks to the innovative user-friendly interface. Plus, if you know which products you need, you can make use of our order templates and excel documents to streamline the process even further.

**Faster order placement** Rockcommerce operates through a live link to ROCKWOOL, meaning your orders are automatically and immediately placed on our system. Your personalised terms are shown to avoid any delays or pricing queries, and our built-in load optimiser tool helps guide you towards the optimal purchasing choice for your branch.

**Account management** Access historic and open invoices and manage your account settings all online. You can administer your team's access and spending limits, your branch delivery address book, and much more.

#### Want to learn more?

Speak to your local sales representative about getting on board with Rockcommerce.

## **ROCKWOOL Trade Insulation Range**

The ROCKWOOL Trade Insulation Range features thermal and sound insulation solutions for every part of the home.

## THERMAL INSULATION



#### Did you know?

Stone wool is produced by replicating the process that occurs at the heart of a volcano. That means that stone wool is inherently non-combustible and our products remain stable even at extremely high temperatures.

## Recommend the right insulation for your customers' project



## SOUND INSULATION

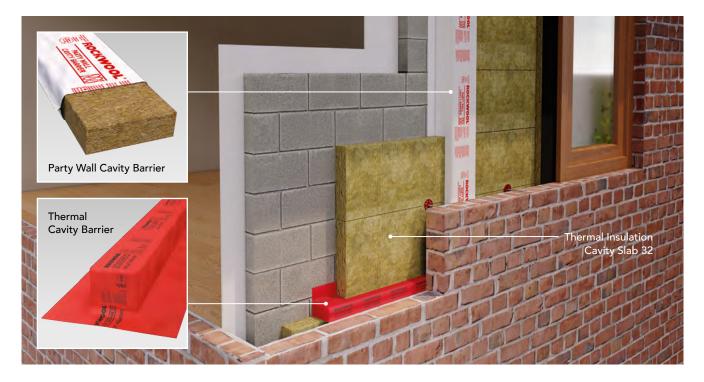
## Made from stone

## **Thermal Insulation**

ROCKWOOL Thermal Insulation is designed for use in the external envelope of the building; from ground floors, through to masonry or timber framed external walls, up to pitched roofs and horizontal loft spaces.

It's been developed to give temperature control both in the cool winters, as well as hotter summers, meaning homeowners can live in comfort all year-round and keep their heating bills low.

ROCKWOOL stone wool is also a non-combustible material, so in the event of a fire it can provide extra time for occupants to escape and emergency services to contain the fire, minimising damage to the property and contents.



#### **Thermal Cavity Barriers**

Product Code	To Suit Cavity (mm)	Thickness (mm)	Width (mm)	Length (mm)	Pieces/ Bag	LM/ Bag	Bags/ Pallet	LM/ Pallet	Made to Order	MOQ (Pallet)	List Price/ Linear m
318157	50-55	65	65	1200	31	37.20	6	223.20	•	1	£2.65
318172	91-100	110	110	1200	14	16.80	6	100.80	•	1	£6.68
318173	121-130	140	140	1200	10	12.00	5	60.00	•	1	£10.25

#### Party Wall Cavity Barriers

Product Code	To Suit Cavity (mm)	Thickness (mm)	Width (mm)	Length (mm)	Pieces/ Bag	LM/ Bag	Bags/ Pallet	LM/ Pallet	Made to Order	MOQ (Pallet)	List Price/ Linear m
318187	50-55	65	200	1200	12	14.40	6	86.4	•	1	£17.07
318195	91-100	110	200	1200	7	8.40	6	50.40	•	1	£24.97
164650	121-130	140	200	1200	7	8.40	5	42.00	•	1	£28.45

Other cavity fire stopping products are available, learn more about our other cavity solutions at: www.rockwool.com/uk/products-and-applications/product-overview/cavity-solutions/



#### **Thermal Insulation**

The Thermal Insulation Range offers a 100mm full fill masonry cavity batt as well as a Timber Frame Slab at 140mm thickness, featuring a 570mm width allowing for a tight friction fit offering maximum performance without the need for cutting.

Rounding out the range is our TwinRoll loft insulation, which is pre-split into two 100mm layers for quick and easy installation in between and over the rafters to give the required 300mm coverage.

Application	Cavity Wall		Timber Frame Wall	Loft Insulation	
Product	100mm Cavity Batt 37	100mm Cavity Slab 32	140mm Frame Slab 32	100mm Roll 44	
Product Code	180898	323846	328253	180900	
Dimensions (mm)	455 x 1200	455 x 1200 455 x 1200		1200 x 2750	
List Price/Pack	£43.72	£49.46	£60.11	£72.93	
List Price/m <sup>2</sup>	£13.33	£22.69	£29.32	£11.05	
Pieces per Pack	6	4	3	2	
Area per Pack (m²)	3.28	2.18	2.05	6.60	
Packs per Pallet:	20	12	9	15	
Area per Pallet (m²)	65.52	26.21	18.47	99	
Lambda Value (λ)	0.037 W/mK	0.032 W/mK	0.032 W/mK	0.044 W/mK	
Euroclass Fire Rating	A1	A1	A1	A1	

## **Sound Insulation**

ROCKWOOL Sound Slab is a stone wool insulation product featuring a non-directional fibre orientation and higher density, meaning it traps sound waves and dampens vibrations. Ideal for use in residential applications such as home offices, bedrooms, and TV and gaming rooms.

Sound slab is available in a range of thicknesses and widths to suit typical timber and steel stud partitions, separating walls as well as internal and separating floors.

Euroclass A1 non-combustible and recipient of the QuietMark<sup>™</sup> certification, ROCKWOOL Sound Slab is proven to keep buildings both safe and sound.





#### **Benefits:**

- Outstanding noise reduction Quiet Mark<sup>™</sup> approved
- Flexi<sup>®</sup> Edge for perfect friction fitting without leaving gaps or cracks
- Compatible with various Robust Details constructions\*
- Quick and easy to install with minimal waste

\*Refer to the Robust Details Handbook for further details







#### Sound Insulation

The Sound Range offers slabs with the Flexi® Edge for fast fitting in internal walls and floors, to protect against both noise and fire.

The range includes a 50mm slab for walls and a 100mm slab for floors, both available at either 400mm or 600mm widths. For high performance acoustic wall constructions, a 70mm x 600mm slab is also available.

SKU	50mm Slab	50mm Slab (400mm)	70mm Slab	100mm Slab	100mm Slab (400mm)
Product Code	274413	278709	180887	180889	180891
Dimensions (mm)	600 x 1200	400 x 1200	600 x 1200	600 x 1200	400 x 1200
List Price/Pack	£82.17	£54.78	£85.65	£78.02	£51.72
List Price/m <sup>2</sup>	£9.51	£9.51	£14.87	£18.06	£17.96
Pieces per Pack	12	10	0	,	1
Fleces per Fack	IZ	12	8	6	6
Area per Pack (m <sup>2</sup> )	8.64	5.76	5.76	4.32	2.88
Area per Pack (m²)	8.64	5.76	5.76	4.32	2.88
Area per Pack (m²) Packs per Pallet:	8.64 12	5.76 20	5.76 12	4.32	2.88 25

## **Fire Stopping Solutions**



Fire Stopping solutions ensure that the fire resistance of protected walls, floors and roofs are never compromised by services or voids.

To stop fire spreading, UK Building Regulations insist on effective compartmentation, where fire, smoke and gases must be kept for as long as possible where they have originated. Our range of firestopping products ensure that cables, pipes, trunking, or ductwork, or the voids that they pass through, don't provide the weak link through which fire can spread.



Fire penetration seal for building services



Sealants for joints and penetrations



Sealing devices for cables and sockets

# Fire Stopping Products

Our range of fire stopping products ensure that cables, pipes, trunking, or ductwork, or the voids that they pass through, don't provide the weak link through which fire can spread.

#### Ablative Coated Batt

Product Code	Thickness (mm)	Width (mm)	Length (mm)	Pieces/ Pallet	Area/ Pallet (m²)	List Price/ Batt
123094	50	600	1200	48	34.56	£20.14
123096	60	600	1200	40	28.80	£21.77

#### Sealants

Product	Code	Cartridge Size (ml)	Cartridges/ Box	MOQ	List Price
FirePro® Acoustic Intumescent Sealant	212902	310	25	1 Box	£72.13/Box
FirePro® Silicone X	322075	310	25	1 Box	£17.64/Cartridge
FirePro® High Expansion Intumescent Sealant	128086	310	25	1 Box	£22.88/Cartridge

#### FirePro<sup>®</sup> SpeedSeal

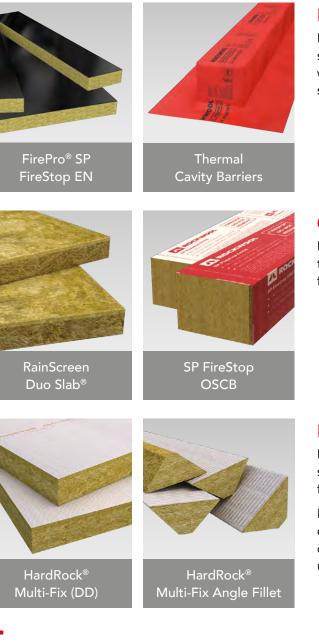
Product Code	To Suit Service Opening	Diameter (mm)	Fire Rating (Hours)	Pieces/ Box	MOQ (Box)	List Price/ Box
299522	25mm x 25mm	60	1	20	1	£78.57
299526	50mm x 50mm	100	1	20	1	£101.96

#### FirePro<sup>®</sup> Intumescent Putty Pads

Product Code	Additional Information	Pad/ Box	MOQ (Each)	List Price/ Each
128092	Internal Single	20	1	£10.68
128093	Internal Double	20	1	£15.37

## Products Available for Up-Sell Opportunities

ROCKWOOL also produce a wide range of additional in stock products that are not listed within this price list. Fire Protection, Cladding Solutions, HVAC and Flat Roofing products are all available to merchants.



#### **Fire Protection**

In the event of a fire, non-combustible insulation slows the spread of the flames. ROCKWOOL stone wool also helps protect the building's load-bearing structure, protecting lives and investment.

#### **Cladding Solutions**

ROCKWOOL cladding solutions offer lightweight thermal, fire and acoustic cladding insulation suitable for external wall and roof applications.

#### Flat Roofing

Modern flat roof insulation systems are more than just structures that protect buildings and their occupants from external elements.

ROCKWOOL flat roof insulation will minimise the escape of heat and as ROCKWOOL insulation is made of stone, it will also act as a fire barrier and reduce unwanted noise.

For more information about available products please contact your ROCKWOOL Sales Specialist.



## **Marketing Support**

To help drive sales and customer engagement at your branch, ROCKWOOL has a comprehensive range of POS and literature designed to support and encourage sales in your branch. The ROCKWOOL Experience truck is also available to demonstrate the unique properties of ROCKWOOL stone wool Insulation.

Listed below are our most popular items, simply place your order with your Local Sales Specialist.

#### In Store



Shelf Edge Labels Dimensions: 2650mm x 95mm Description: 3mm magnetic PVC labels



Rack End Poster Dimensions: 594mm x 841mm Description: 3mm Foamex board



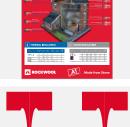


## Leaflet & Dispenser Dimensions:

Dimensions: Leaflet: 85mm x 179mm Dispenser: 215mm x 240mm Description: 150 gsm leaflet; twist-lock dispenser

#### Bus Stops

Dimensions: 400mm x 145mm Description: 1mm Polypro with hinged hanger



#### **Counter Poster**

Dimensions: 420mm x 594mm Description: A2 300gsm gloss laminated

#### Shelf Edge Wobblers Dimensions: 120mm x 120mm (front face) Description: Flexible PVC

#### **Display Units**



#### Point-of-Sale Display Unit

Dimensions: Thermal Roll: 730mm x 650mm x 1700mm Sound Slab: 730mm x 495mm x 1700mm Description: EB Flute Product Display



#### Branding Cubes

Dimensions: 500mm x 500mm x 1520mm Description: EB Flute Branding Display

#### **External Branding**



#### Outdoor Banner

Dimensions: 3m x 1m Description: 440gsm PVC + cable ties



#### Outdoor Poster

Dimensions: 594mm x 841mm Description: 3mm Foamex Board

# Take advantage of the ROCKWOOL #PowerOfStone Experience

The ROCKWOOL demonstration experience is on the road and ready to visit your branch.



See, hear, and feel the #PowerOfStone

Generate demand for the ROCKWOOL Trade Insulation Range



Deliver powerful live demos for customers and staff



Get expert training support from ROCKWOOL on buildings regs and installation



Want the #PowerOfStone Experience at your branch? Then visit:

rockwool.com/uk/ merchants





## Why use ROCKWOOL?

We know reputation is everything. That's why for over 40 years, we have been manufacturing stone wool insulation in the UK, helping tradespeople build safer, warmer, and quieter homes for their customers, and a great reputation for their business.

The power of stone is one of the many reasons why ROCKWOOL is trusted by construction professionals. Our insulation is made from lava deposits of volcanic rock. This gives ROCKWOOL products a wealth of hardworking properties.



#### Warmer

Our stone wool insulation traps air in its structure making it incredibly effective at creating an optimal temperature in the home, whatever the weather is doing outside. ROCKWOOL insulation keeps houses warm in the winter and cool in the summer, so homes are always a comfortable place to be.



#### Safer

As ROCKWOOL insulation is made from volcanic rock, it is naturally non-combustible and capable of withstanding temperatures in excess of 1000°C. Our insulation contains fire and prevents its spread, and at the same time, doesn't contribute to the emission of significant quantities of toxic smoke.



#### Quieter

Because our stone wool insulation has a high density, it traps sound waves and prevents them from travelling through the material: whether it's in a wall, roof, or floor.



#### Easier

We've designed our products with ease and speed in mind. All rolls and slabs in our Trade Insulation Range are quick and easy to cut, shape and fit, plus handy features such as pre-split rolls and Flexi<sup>®</sup> Edge make installation simple.



#### Longer

The power of stone gives ROCKWOOL insulation a unique toughness that lasts. It's resistant to sagging and our insulation doesn't attract water or encourage the growth of mould, fungi or bacteria.



#### LEGAL NOTICES

#### General safety requirements - Building Safety Act 2022

ROCKWOOL Limited is committed to supporting specifiers, resellers and users of ROCKWOOL products for the full life cycle of the product to comply with the obligations and responsibilities set out in the Building Safety Act 2022. With regard to the general safety requirements of the Act, ROCKWOOL Limited cannot control or foresee every situation where its products might be used. We therefore strongly advise that specifiers, resellers and users contact us where use of ROCKWOOL products is contemplated in applications different from those explicitly described in the latest, relevant ROCKWOOL product datasheets; especially in applications that can be reasonably foreseen as critical to safety.

ROCKWOOL Limited reserves the right to amend the specification of its products without notice. Changes to the ROCKWOOL manufacturing process, or to pertinent regulations, may be reflected in changes to tested and certified product performance. Whilst ROCKWOOL Limited endeavours to keep its publications up to date, readers will appreciate that between publications there may be pertinent changes in the law or other developments affecting the accuracy of the information contained in our publications.

ROCKWOOL Limited does not accept responsibility for the consequences of using (including testing or certifying) its products in applications different from those explicitly described in the relevant ROCKWOOL product datasheets. Expert advice should be sought, and ROCKWOOL Limited should be contacted, where such different use is contemplated, or where the extent of any use described by ROCKWOOL Limited is in doubt.

#### The ROCKWOOL Trademark

ROCKWOOL® - our trademark

The ROCKWOOL trademark was initially registered in Denmark as a logo mark back in 1936. In 1937, it was accompanied with a word mark registration; a registration which is now extended to more than 60 countries around the world.

The ROCKWOOL trademark is one of the most important assets of the ROCKWOOL Group, and is therefore well-protected and defended by ROCKWOOL throughout the world.

If you require permission to use the ROCKWOOL logo for your business, advertising or promotion, you must apply for a Trade Mark Usage Agreement.

To apply, write to: marketcom@rockwool.com

#### Trademarks

Registered trademarks of the ROCKWOOL Group include but are not limited to:

ROCKWOOL<sup>®</sup>, RockClose<sup>®</sup>, RainScreen Duo Slab<sup>®</sup>, HardRock<sup>®</sup>, RockFloor<sup>®</sup> Flexi<sup>®</sup>, RockFall<sup>®</sup>, FirePro<sup>®</sup>, DuctRock<sup>®</sup>, BeamClad<sup>®</sup>, NyRock<sup>®</sup>

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#### Photography and illustrations

The product illustrations are the property of ROCKWOOL Limited and have been created for indicative purposes only.

Unless indicated below, the photography and illustrations used in this guide are the property of ROCKWOOL Limited. We reserve all rights to the usage of these images.

If you require permission to use ROCKWOOL images, you must apply for a Usage Agreement.

To apply, write to: marketcom@rockwool.com

#### **HEALTH & SAFETY**

A Material Safety Data Sheet is available and can be downloaded from **www.rockwool.com/uk** to assist in the preparation of risk assessments, as required by the Control of Substances Hazardous to Health Regulations (COSHH).

#### **ROCKWOOL Limited**

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